

WESTERN AGRICULTURAL ECONOMICS ASSOCIATION









IMMIGRATION REFORM



IDAHO DAIRY OPERATIONS BY SIZE

Numbers provided by ISDA - May 2019

| # of Dairy Operations | % of Idaho Operations | # of Cows | Avg. Workers Per Dairy | |
|--------------------------|--------------------------|-----------|------------------------------|-----------------------------------------|
| 87 | 19.9% | <200 | 2 | |
| 83 | 19.0% | 201-500 | 4 | |
| 73 | 16.7% | 501-1000 | 8 | |
| 103 | 23.6% | 1001-2000 | 15 | الما الما الما الما الما الما الما الما |
| 91 | 20.8% | 2001+ | 25+ | |

TOTAL DAIRY OPERATIONS 437 MILK COWS IN IDAHO 585,774



IDAHO DAIRY PRODUCERS

MAGIC VALLEY

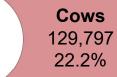




Avg. Cows / Dairy 1,586

TREASURE VALLEY





Avg. Cows / Dairy 1,686

EASTERN IDAHO

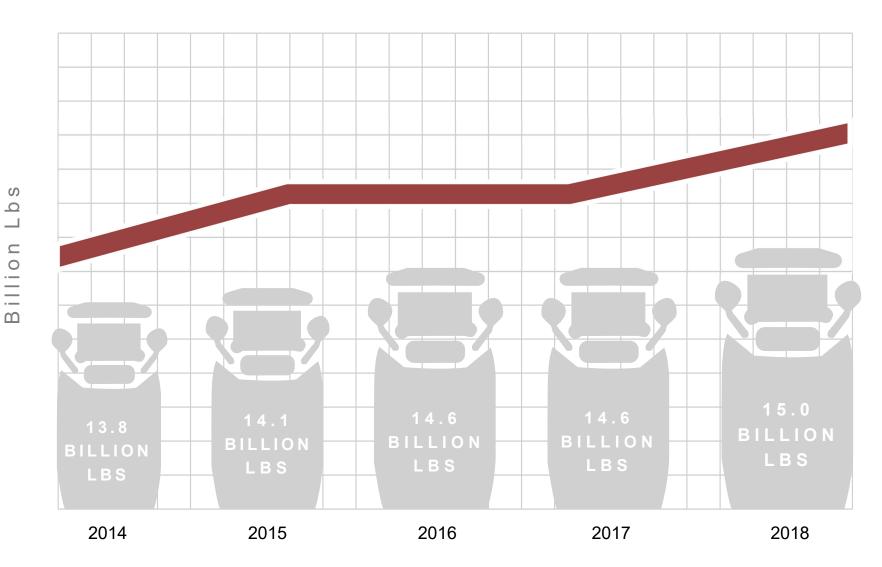




Cows Avg. Cows / Dairy 30,913 5.3% 336

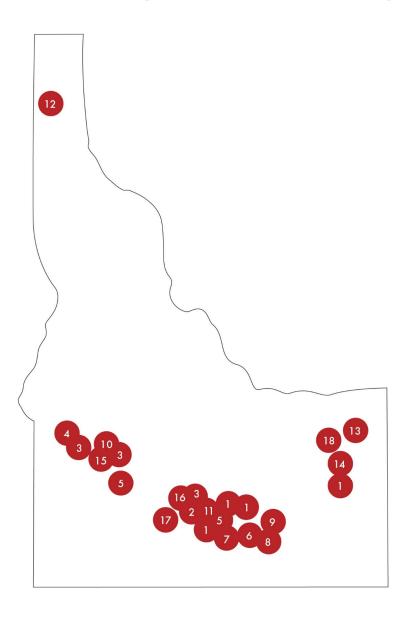


IDAHO MILK PRODUCTION



Since 2013, Idaho's milk production has been increasing by approximately 2% every year, equaling an increase of 800,000 pounds of milk per day.

IDAHO DAIRY PROCESSORS



- 1. Glanbia Foods Twin Falls, Gooding, Richfield & Blackfoot
- 2. Agropur, Jerome Cheese Jerome
- 3. Darigold Boise, Caldwell, Jerome
- 4. Lactalis Nampa
- 5. Idaho Milk Products Jerome
- **6. High Desert Milk** Burley
- 7. Chobani Twin Falls
- **8. Gossner Foods** Heyburn
- 9. Brewster Cheese Rupert
- 10. Magic Valley Quality Milk Producers Jerome
- 11. Meadowgold Boise
- 12. Commercial Creamery Jerome
- 13. Litehouse Foods Sandpoint
- 14. Nelson Ricks Creamery Rexburg
- 15. Reed's Dairy Idaho Falls
- 16. Boise Milk Boise
- 17. Ballard Family Dairy & Cheese Gooding
- 18. Cloverleaf Creamery Buhl
- 19. Manwaring Cheese Rigby
- 20. Marathon Cheese Mountain Home

DAIRY'S ECONOMIC CONTRIBUTION

\$10.4 BILLION

Idaho received **\$10.4 billion** economic output in sales from the dairy industry in 2016.

\$4.2 billion

in domestic & foreign exports

\$3.5 billion

contribution to Idaho's GDP

\$160 million

in state & local taxes



For every \$1.00 brought into Idaho through exports, \$2.48 of economic output is generated.

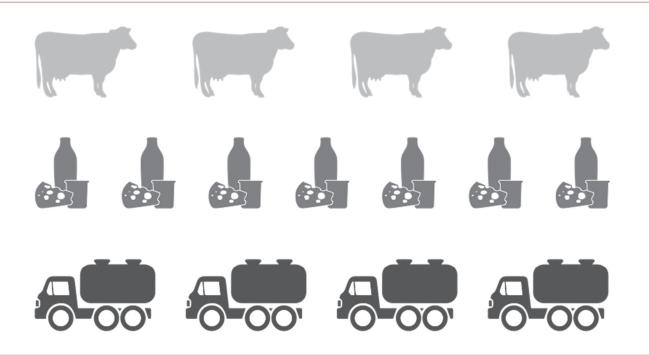


The dairy industry represents **33%** of the agricultural sector in Idaho.

U OF I STUDY **IDAHO DAIRY JOBS**

The dairy industry supports Idaho's economy with

39,400 JOBS



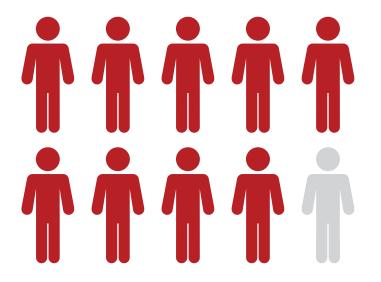
8,100 on dairies

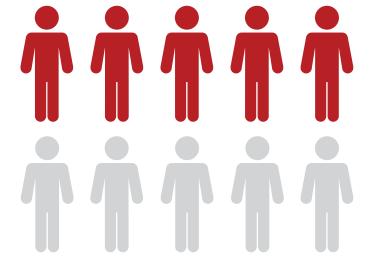
3,700 in processing

27,600 in supporting businesses

90%+ of the on dairy jobs are filled by foreign born labor. Without those jobs, none of the others exist.

OUR CURRENT WORKFORCE IS THE PRIMARY FOCUS





90%+

of dairy workers are foreign born 46%

of total ag workforce is undocumented

There is not a year round ag worker visa program available for dairies to utilize

IDA'S IMMIGRATION REFORM PLATFORM

- Allows for current workforce to gain legal status
 - without having to step out of country
 - provides **legal status** for immediate family of worker

Aligns available visas with workforce needs

Determining legal status lies with the **federal** government, not the employer

ADDING TO OUR IMMIGRATION REFORM EFFORTS

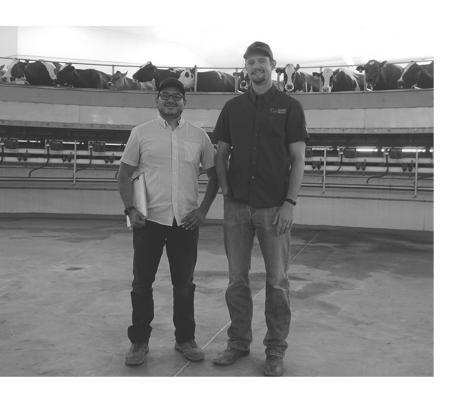
FAMILIAS UNIDAS
IMMIGRATION LEGAL
SERVICES



\$60,000

IDA has contributed **\$60,000** to help Familias Unidas Immigration Legal Services.

IDA Members will be provided vouchers for their employees that they can use for a free consultation and discounted services



WORKER TRAINING & SAFETY

- Program provides on-farm training and safety awareness for Idaho's dairy workers
- IDA has partnered with IMPA to cover half program costs
- Partnering with NMPF to write safety manual for FARM Plan
- We continue to expand the number of dairies we are working with
 - Over 50 facilities trained
 - Over 1,000 workers trained in the past year
- Excited to announce new partnership with WCF & Moreton Company to provide discounts for Workers Comp Insurance for participating dairies!



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